PHD(MANAGEMENT)

| SI No | Question | Α | В | С | D |
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| 1 | Ability, an important individual level variable of organizational effectiveness relates to | Individuals current capacity to perform the various tasks in a job | The sum total of an individuals knowledge, skills and personality | The biographical characteristics | Level of competency |
| 2 | Emotions are | Reflections of individuals current capacity to perform tasks in a job | The relative strength and weaknesses | Intense feelings directed at someone or something | Sum total ways in which individuals react to others |
| 3 | Values represent | Processes that accounts for an individual's intentions and persistance of efforts | An individual's personality | An individual's ability | Basic convictions that a specific mode of conduct or end-state of existence is personally or socially preferable to an opposite or converse mode of conduct or end state of existence |
| 4 | Motivation relates to | A process of developing positive attitude | Processes that account for an individuals intensity, direction and persistence of efforts to attaining a goal | A process that account for the willingness to take responsibility | A process that account for developing personality |
| 5 | Work Team refers to | a group whose individual efforts results in performance that is greater than the sum of the individual inputs | a group working on independent tasks | a group associated with goal setting | a group engaged in team building |
| 6 | Leadership refers to | the ability manage subordinates | the ability to achieve desired results | the ability to influence a group towards the achievement of a vision or a set of goals | the ability to develop teams |